

Table 1: Wage Tax by Industry- July					City of Philadelphia Revenue Department				
NAICS Sector / Industry Group	Jul 2017	Jul 2016	Jul 2015	Jul 2014	12-Month Growth Rate (Jul - Jul)			3-Yr Annualized (July 17-14)	Difference (July 17-16)
					2017	2016	2015		
Construction	6,676,882	5,189,862	6,014,218	5,113,513	28.7%	-13.7%	17.6%	9.3%	1,487,020
Manufacturing (includes headquarter offices & factories)	9,709,926	7,554,153	9,715,383	9,728,699	28.5%	-22.2%	-0.1%	-0.1%	2,155,773
Chemicals, Petroleum Refining	1,422,574	1,321,373	1,567,871	1,729,045	7.7%	-15.7%	-9.3%	-6.3%	101,200
Pharmaceuticals	1,962,410	1,336,090	1,847,766	1,862,539	46.9%	-27.7%	-0.8%	1.8%	626,320
Transportation Equipment	820,162	840,987	1,043,274	1,126,563	-2.5%	-19.4%	-7.4%	-10.0%	(20,824)
Food & Beverage Products	1,442,479	1,081,602	1,534,142	1,290,802	33.4%	-29.5%	18.9%	3.8%	360,877
Machinery, Electronic, and Other Electric Equipment	912,673	618,547	849,729	918,037	47.6%	-27.2%	-7.4%	-0.2%	294,126
Metal Manufacturing	783,876	646,978	739,231	685,521	21.2%	-12.5%	7.8%	4.6%	136,898
Miscellaneous Manufacturing	2,365,752	1,708,576	2,133,369	2,116,192	38.5%	-19.9%	0.8%	3.8%	657,176
Public Utilities	1,152,658	1,018,586	951,126	939,847	13.2%	7.1%	1.2%	7.0%	134,071
Transportation and Warehousing	5,374,488	4,493,922	5,853,056	5,397,370	19.6%	-23.2%	8.4%	-0.1%	880,566
Telecommunication	3,178,987	3,202,561	3,841,180	3,020,474	-0.7%	-16.6%	27.2%	1.7%	(23,574)
Publishing, Broadcasting, and Other Information	2,307,572	1,615,806	2,270,677	2,199,171	42.8%	-28.8%	3.3%	1.6%	691,766
Wholesale Trade	4,537,366	3,023,018	3,892,536	3,621,557	50.1%	-22.3%	7.5%	7.8%	1,514,348
Retail Trade	8,743,820	6,573,976	8,172,328	7,815,299	33.0%	-19.6%	4.6%	3.8%	2,169,844
Banking & Credit Unions	3,061,640	2,338,706	3,217,325	2,789,522	30.9%	-27.3%	15.3%	3.2%	722,935
Securities / Financial Investments	3,642,025	2,664,068	3,714,301	2,973,277	36.7%	-28.3%	24.9%	7.0%	977,957
Insurance	4,587,555	4,469,102	6,918,552	7,095,570	2.7%	-35.4%	-2.5%	-13.5%	118,453
Real Estate, Rental and Leasing	2,792,775	1,833,417	2,394,112	2,398,080	52.3%	-23.4%	-0.2%	5.2%	959,358
Health and Social Services	34,655,455	29,103,897	33,641,667	30,941,022	19.1%	-13.5%	8.7%	3.9%	5,551,559
Hospitals	16,585,268	15,571,487	17,333,976	16,166,458	6.5%	-10.2%	7.2%	0.9%	1,013,780
Doctors, Dentists, and Other Health Practitioners	4,425,190	3,491,579	4,206,829	4,466,232	26.7%	-17.0%	-5.8%	-0.3%	933,611
Outpatient Care Centers and Other Health Services	6,110,175	4,264,319	5,373,339	4,388,230	43.3%	-20.6%	22.4%	11.7%	1,845,856
Nursing & Personal Care Facilities	3,467,558	3,071,750	3,491,664	3,136,757	12.9%	-12.0%	11.3%	3.4%	395,807
Social Services	4,067,265	2,704,761	3,235,859	2,783,344	50.4%	-16.4%	16.3%	13.5%	1,362,504
Education	15,723,515	14,215,174	15,069,288	14,051,976	10.6%	-5.7%	7.2%	3.8%	1,508,341
College and Universities	11,907,540	11,175,750	11,339,450	10,787,882	6.5%	-1.4%	5.1%	3.3%	731,790
Elementary, Secondary Schools (except public schools)	2,644,106	2,112,954	2,551,228	2,178,324	25.1%	-17.2%	17.1%	6.7%	531,152
Other Educational Services	1,171,869	926,471	1,178,611	1,085,770	26.5%	-21.4%	8.6%	2.6%	245,398
Professional Services	19,888,953	14,534,831	18,073,449	16,746,329	36.8%	-19.6%	7.9%	5.9%	5,354,123
Legal Services	5,968,980	4,959,767	5,957,841	5,714,954	20.3%	-16.8%	4.3%	1.5%	1,009,212
Management Consulting	3,898,864	2,858,299	3,705,648	3,626,345	36.4%	-22.9%	2.2%	2.4%	1,040,565
Engineering & Architectural Services	2,264,580	1,715,139	2,078,580	1,847,617	32.0%	-17.5%	12.5%	7.0%	549,441
Computer	1,959,187	1,228,735	1,732,864	1,475,066	59.4%	-29.1%	17.5%	9.9%	730,452
Accounting, Auditing, Bookkeeping	2,053,159	1,733,613	1,761,032	1,487,052	18.4%	-1.6%	18.4%	11.4%	319,546
Advertising and Other Professional Services	3,744,184	2,039,277	2,837,483	2,595,294	83.6%	-28.1%	9.3%	13.0%	1,704,907
Hotels	1,001,380	878,316	895,009	1,015,466	14.0%	-1.9%	-11.9%	-0.5%	123,064
Restaurants	5,535,556	4,039,832	5,495,795	4,521,711	37.0%	-26.5%	21.5%	7.0%	1,495,724
Sport Teams	1,397,160	1,774,672	1,659,516	1,759,506	-21.3%	6.9%	-5.7%	-7.4%	(377,512)
Arts, Entertainment, and Other Recreation	1,362,662	1,099,818	1,273,639	1,168,278	23.9%	-13.6%	9.0%	5.3%	262,844
Other Sectors	15,632,933	10,128,697	12,321,302	11,171,906	54.3%	-17.8%	10.3%	11.9%	5,504,236
Membership Organizations	4,168,449	2,953,924	3,423,548	3,150,885	41.1%	-13.7%	8.7%	9.8%	1,214,525
Employment/Outsourcing Agencies	3,686,243	2,019,580	2,577,317	2,298,626	82.5%	-21.6%	12.1%	17.1%	1,666,663
Security and Investigation Services	847,556	837,493	711,256	680,147	1.2%	17.7%	4.6%	7.6%	10,062
Services to Buildings	1,378,737	932,514	1,219,315	1,151,835	47.9%	-23.5%	5.9%	6.2%	446,223
Miscellaneous Sectors	5,551,948	3,385,185	4,389,865	3,890,413	64.0%	-22.9%	12.8%	12.6%	2,166,763
Government	26,138,424	22,015,431	15,500,981	16,872,219	18.7%	42.0%	-8.1%	15.7%	4,122,993
State Government (PA)	1,171,633	926,013	949,216	931,302	26.5%	-2.4%	1.9%	8.0%	245,619
City, School District, Local Quasi Govt.	10,690,023	9,848,444	9,630,410	11,304,202	8.5%	2.3%	-14.8%	-1.8%	841,579
Federal Government (includes US Post Office)	14,036,907	11,081,873	4,679,363	4,453,755	26.7%	136.8%	5.1%	46.6%	2,955,034
Other Governments	239,862	159,100	241,992	182,960	50.8%	-34.3%	32.3%	9.4%	80,761
Unclassified Accounts	403,362	117,050	214,339	328,677	244.6%	-45.4%	-34.8%	7.1%	286,312
Total from Taxpayer Database (TIPS)	\$177,505,097	\$141,884,897	\$161,099,778	\$151,669,470	25.1%	-11.9%	6.2%	5.4%	\$35,620,200
Total from City's Accounting System (FAMIS)	\$177,937,202	\$141,938,662	\$160,411,233	\$151,642,292	25.4%	-11.5%	5.8%	5.5%	\$35,998,540

# Total PICA & City Wage Tax - Monthly

City of Philadelphia Revenue Department

(In Millions of Dollars)

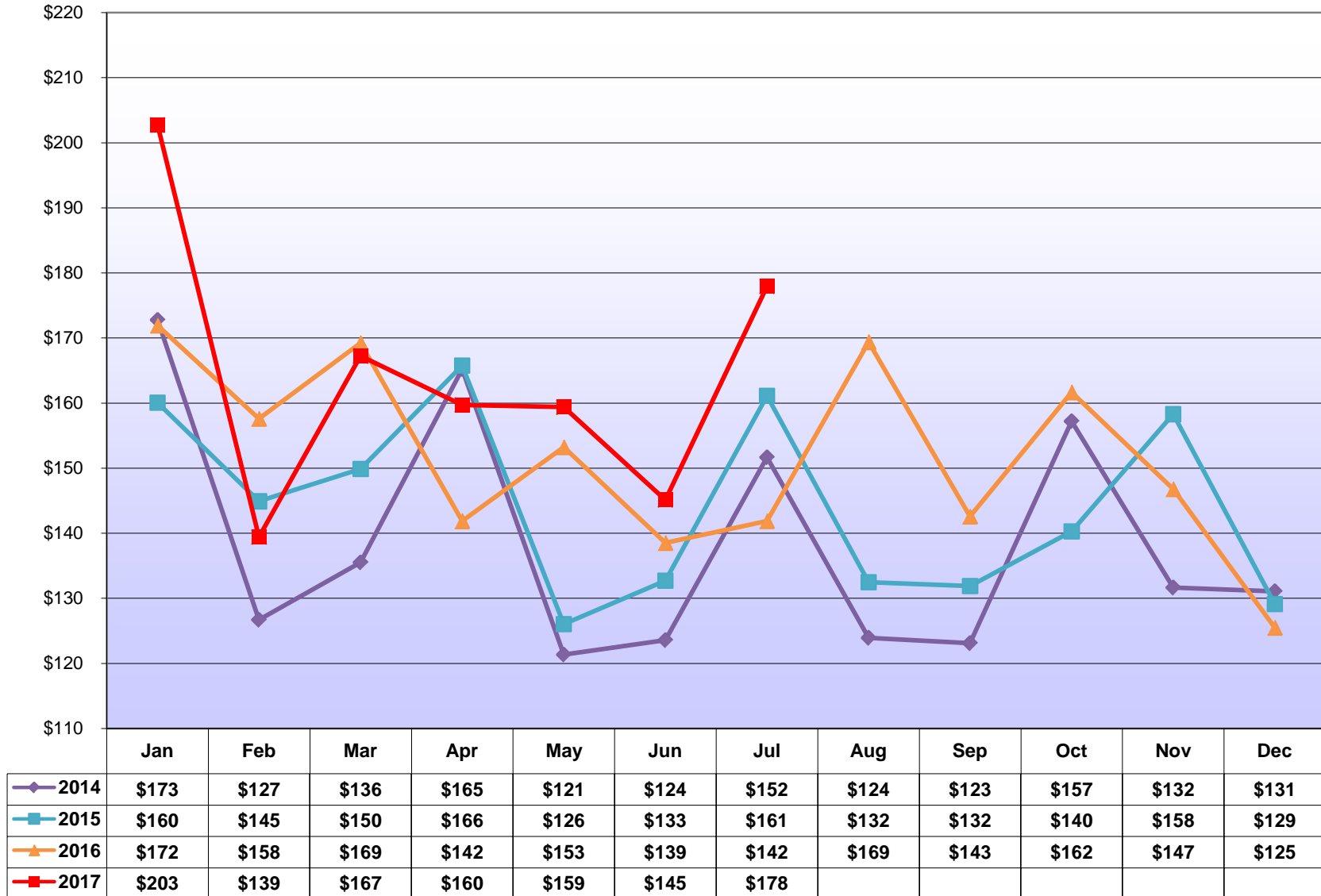


Table 2: Wage Tax by Industry- Calendar Year to Date (January thru July)					City of Philadelphia Revenue Department				
NAICS Sector / Industry Group	CYTD 2017	CYTD 2016	CYTD 2015	CYTD 2014	CYTD Growth Rate (Jan - Jul)			3-Yr Annualized (CYTD 14-17)	Difference (CYTD 17-16)
					2017	2016	2015		
<b>Construction</b>	40,131,993	37,615,450	33,218,646	29,426,527	6.7%	13.2%	12.9%	10.9%	2,516,543
<b>Manufacturing (includes headquarter offices &amp; factories)</b>	70,865,823	68,759,073	69,469,393	67,333,487	3.1%	-1.0%	3.2%	1.7%	2,106,750
<i>Chemicals, Petroleum Refining</i>	13,688,231	13,307,419	13,271,871	12,826,776	2.9%	0.3%	3.5%	2.2%	380,812
<i>Pharmaceuticals</i>	15,647,388	15,223,475	16,026,082	15,720,148	2.8%	-5.0%	1.9%	-0.2%	423,913
<i>Transportation Equipment</i>	6,394,196	6,611,324	6,307,464	6,227,984	-3.3%	4.8%	1.3%	0.9%	(217,128)
<i>Food &amp; Beverage Products</i>	9,700,389	8,959,145	9,119,917	8,540,557	8.3%	-1.8%	6.8%	4.3%	741,243
<i>Machinery, Electronic, and Other Electric Equipment</i>	5,544,317	5,146,007	5,429,863	5,622,776	7.7%	-5.2%	-3.4%	-0.5%	398,309
<i>Metal Manufacturing</i>	5,702,980	5,644,383	5,194,723	4,854,038	1.0%	8.7%	7.0%	5.5%	58,597
<i>Miscellaneous Manufacturing</i>	14,188,323	13,867,320	14,119,473	13,541,208	2.3%	-1.8%	4.3%	1.6%	321,003
<b>Public Utilities</b>	9,165,293	8,581,396	7,898,146	8,227,958	6.8%	8.7%	-4.0%	3.7%	583,897
<b>Transportation and Warehousing</b>	36,745,481	35,087,454	34,686,462	33,244,924	4.7%	1.2%	4.3%	3.4%	1,658,027
<b>Telecommunication</b>	34,631,503	29,847,811	27,397,858	26,520,995	16.0%	8.9%	3.3%	9.3%	4,783,692
<b>Publishing, Broadcasting, and Other Information</b>	14,132,496	14,414,001	14,601,555	13,982,527	-2.0%	-1.3%	4.4%	0.4%	(281,505)
<b>Wholesale Trade</b>	27,086,452	24,883,420	24,315,237	23,878,680	8.9%	2.3%	1.8%	4.3%	2,203,032
<b>Retail Trade</b>	54,476,455	52,257,034	51,016,585	47,453,234	4.2%	2.4%	7.5%	4.7%	2,219,421
<b>Banking &amp; Credit Unions</b>	26,038,981	23,189,177	23,485,418	22,755,594	12.3%	-1.3%	3.2%	4.6%	2,849,805
<b>Securities / Financial Investments</b>	35,888,586	33,903,052	36,144,133	28,592,546	5.9%	-6.2%	26.4%	7.9%	1,985,533
<b>Insurance</b>	40,977,945	41,764,185	40,673,794	40,904,662	-1.9%	2.7%	-0.6%	0.1%	(786,240)
<b>Real Estate, Rental and Leasing</b>	17,452,868	15,796,288	15,851,414	15,290,102	10.5%	-0.3%	3.7%	4.5%	1,656,580
<b>Health and Social Services</b>	229,282,986	212,262,463	203,777,488	195,144,731	8.0%	4.2%	4.4%	5.5%	17,020,523
<i>Hospitals</i>	117,294,412	110,024,680	106,199,061	103,600,780	6.6%	3.6%	2.5%	4.2%	7,269,732
<i>Doctors, Dentists, and Other Health Practitioners</i>	28,712,039	26,497,420	25,995,235	25,555,072	8.4%	1.9%	1.7%	4.0%	2,214,620
<i>Outpatient Care Centers and Other Health Services</i>	37,394,614	33,635,704	32,264,869	29,103,993	11.2%	4.2%	10.9%	8.7%	3,758,910
<i>Nursing &amp; Personal Care Facilities</i>	22,225,938	21,744,480	20,466,764	19,888,680	2.2%	6.2%	2.9%	3.8%	481,458
<i>Social Services</i>	23,655,983	20,360,180	18,851,560	16,996,206	16.2%	8.0%	10.9%	11.7%	3,295,803
<b>Education</b>	102,086,502	97,617,238	94,192,347	87,585,478	4.6%	3.6%	7.5%	5.2%	4,469,264
<i>College and Universities</i>	78,191,190	75,065,268	72,040,845	66,002,770	4.2%	4.2%	9.1%	5.8%	3,125,922
<i>Elementary, Secondary Schools (except public schools)</i>	16,531,914	15,287,595	15,110,495	14,735,479	8.1%	1.2%	2.5%	3.9%	1,244,319
<i>Other Educational Services</i>	7,363,398	7,264,375	7,041,008	6,847,230	1.4%	3.2%	2.8%	2.5%	99,023
<b>Professional Services</b>	135,347,794	122,668,431	118,492,329	110,390,698	10.3%	3.5%	7.3%	7.0%	12,679,364
<i>Legal Services</i>	47,539,801	44,877,588	44,499,801	42,580,203	5.9%	0.8%	4.5%	3.7%	2,662,213
<i>Management Consulting</i>	25,260,169	23,767,101	23,323,319	21,596,845	6.3%	1.9%	8.0%	5.4%	1,493,067
<i>Engineering &amp; Architectural Services</i>	14,277,159	13,016,573	12,572,887	11,197,119	9.7%	3.5%	12.3%	8.4%	1,260,586
<i>Computer</i>	12,082,266	10,401,120	10,308,509	9,511,456	16.2%	0.9%	8.4%	8.3%	1,681,145
<i>Accounting, Auditing, Bookkeeping</i>	13,907,569	12,895,367	11,463,480	10,242,452	7.8%	12.5%	11.9%	10.7%	1,012,202
<i>Advertising and Other Professional Services</i>	22,280,832	17,710,681	16,324,333	15,262,623	25.8%	8.5%	7.0%	13.4%	4,570,151
<b>Hotels</b>	6,439,709	6,460,338	6,422,520	6,426,824	-0.3%	0.6%	-0.1%	0.1%	(20,629)
<b>Restaurants</b>	32,454,997	29,794,345	27,857,793	25,785,352	8.9%	7.0%	8.0%	8.0%	2,660,652
<b>Sport Teams</b>	10,199,292	10,561,007	9,721,965	9,831,707	-3.4%	8.6%	-1.1%	1.2%	(361,716)
<b>Arts, Entertainment, and Other Recreation</b>	8,773,290	8,388,460	7,708,645	7,387,665	4.6%	8.8%	4.3%	5.9%	384,830
<b>Other Sectors</b>	84,793,054	75,575,823	73,906,309	66,846,049	12.2%	2.3%	10.6%	8.3%	9,217,232
<i>Membership Organizations</i>	23,414,745	21,248,523	20,427,914	19,316,998	10.2%	4.0%	5.8%	6.6%	2,166,223
<i>Employment/Outsourcing Agencies</i>	19,588,310	16,804,709	16,528,988	14,366,297	16.6%	1.7%	15.1%	10.9%	2,783,601
<i>Security and Investigation Services</i>	5,238,718	5,106,903	4,712,321	4,446,789	2.6%	8.4%	6.0%	5.6%	131,815
<i>Services to Buildings</i>	6,777,432	6,829,088	7,079,568	6,818,618	-0.8%	-3.5%	3.8%	-0.2%	(51,656)
<i>Miscellaneous Sectors</i>	29,773,849	25,586,600	25,157,516	21,897,347	16.4%	1.7%	14.9%	10.8%	4,187,249
<b>Government</b>	132,308,412	124,527,621	118,598,941	128,174,061	6.2%	5.0%	-7.5%	1.1%	7,780,791
<i>State Government (PA)</i>	7,623,092	7,100,315	7,149,597	6,853,491	7.4%	-0.7%	4.3%	3.6%	522,776
<i>City, School District, Local Quasi Govt.</i>	68,794,160	66,891,556	67,070,251	69,105,896	2.8%	-0.3%	-2.9%	-0.2%	1,902,603
<i>Federal Government (includes US Post Office)</i>	54,506,499	49,243,265	42,931,818	51,064,324	10.7%	14.7%	-15.9%	2.2%	5,263,233
<i>Other Governments</i>	1,384,662	1,292,484	1,447,275	1,150,350	7.1%	-10.7%	25.8%	6.4%	92,178
<b>Unclassified Accounts</b>	1,247,110	880,671	964,193	1,590,131	41.6%	-8.7%	-39.4%	-7.8%	366,439
<b>Total from Taxpayer Database (TIPS)</b>	<b>\$1,150,527,022</b>	<b>\$1,074,834,738</b>	<b>\$1,040,401,172</b>	<b>\$996,773,930</b>	<b>7.0%</b>	<b>3.3%</b>	<b>4.4%</b>	<b>4.9%</b>	<b>\$75,692,284</b>
<b>Total from City's Accounting System (FAMIS)</b>	<b>\$1,151,545,530</b>	<b>\$1,072,724,125</b>	<b>\$1,038,896,172</b>	<b>\$997,282,295</b>	<b>7.3%</b>	<b>3.3%</b>	<b>4.2%</b>	<b>4.9%</b>	<b>\$78,821,405</b>